**SCDC Minutes**

**Monday, November 9th, 10am-noon**

Attendees:

Meg Brown-Sica (CSU), Diana Carney (Alliance), Beth Denker (Alliance), Melissa Desantis (UCHSC), Katy DiVittorio (Aur), Yumin Jiang (UCHSC), Rhonda Glazier (UCCS), Lisa Hughes (CMU), Cinthya Ippoliti (AUR), Matt Jabaily (UCCS), Jennifer Lawson (CSU-Pueblo), Steve Lawson (CC), Jennifer Leffler (UNC), Kayla Lenkner (CC), Allison Level (CSU), Michael Levine-Clark (DU), George Machovec (Alliance), Deborah McCarthy (UW), Kelly McCusker (AUR), Robert McDonald (CUB), Anna Seiffert (CSM), Tracie Seurer (CMU), Carol E. Smith (CSM), Jenn Strayer (UW), Shannon Tharpe (DU), Gabby Wiersma (CUB), Tiffanie Wick (WCU)

Welcome to attending members of the Member Council

1. Elsevier Freedom Collection negotiations discussion

·         Status of the offer and negotiations at this point: Two reasonable offers are on the table. The negotiating committee has an opinion on where we should go with this.

A summary of our current terms and what the Alliance is asking for were presented. A reset of our base by 23% was the primary goal in the negotiation. Elsevier proposals included: 1). A reduction in cost by 15 % would provide access to the Freedom Collection, but the Alliance would give up post-cancellation rights. Individual sites could pay for post cancellation access if they chose to. All core subscriptions would be dropped, but the Alliance would retain perpetual access (PA) to core subscriptions through 2020. Cell Press titles, with perpetual access, would be part of this model. There would be a 0% increase for 2021 and 2022, then a 2% increase for 2023. This is a fairer option than past deals, where all Alliance sites are paying for PA for other sites. 2) The Alliance would develop a shared collection list of 1100 titles. This would decrease the cost between 18 and 20%. This is the largest discount proposed. Various libraries reviewed potential titles for the shared list and realized they would still need to spend a lot of money on titles not on the list (e.g., CUB estimated spending $500,000 extra). This option would also involve a lot of administrative work to maintain the list. 3) The last option would be title by title selection at each institution.

The committee recommendation is Option 1: Freedom Collection only. They are having weekly meetings with Elsevier to address details and hope to have the contract ready by December 1.

·         What else needs to be addressed: Specific PA language, ILL for domestic and international non commercial libraries, making sure that previous PA and archival purchases continue with current terms, Open Access and APC fee details, metadata for author and editorship.

Beth, George and USAFA staff also met with Elsevier. USAFA will remain as separate contract, but get basically the same options and terms as the Alliance contract.

Beth and a few SCDC members are working on pricing models to present to the group. Please provide feedback as soon as possible.

o   <https://docs.google.com/presentation/d/1Tp8Qm4r-S1HOHKNXMcFOiNUGevm-8vHvU3tyClwlzDE/edit#slide=id.p>

o   <https://docs.google.com/document/d/1dcsbQC_XL4SnKqXTGo6IYNYWCJcFiEmmit0j28HmNqE/edit#>

2. Elsevier ebooks offer: Beth is pushing the Elsevier rep for a better offer. She does not have a lot of news to report but could use some feedback on how much your library is able to commit to this purchase. Gabby suggested looking at usage statistics by subject collection as a means to lower cost by reducing purchase/access to infrequently used subject collections.

3. Springer ebooks

·         Inflation rate issue in the current contract and what to do in the future. Option 1: To get lower increase: we would need to give up financial exigency and extend the contract by a year (the Springer rep. did not indicate what the rate of rise would be). Option 2: leave as is in the current license and next year negotiate and that would include giving up financial exigency. They are not budging on reducing the cost of ebooks and removing the financial exigency clause is a dealbreaker for the Alliance. Why are they so inflexible? They argue that our discount is already very favorable. UW will not renew for 2022; they are going to a DDA model at that time. Please indicate if you are interested in option 2 as soon as possible.

4.  Cambridge University Press Webinar on our open access contract. There does not appear to be a downside to this offer, except for post contract price increases. Participants are locked into subscribing to the entire collection. Each site needs to assign an OA liaison to CUP. There are free APCs for participating institutions and good reporting and information on authorship and APCs. Beth will send out info on when the webinar will occur. Please let Beth know if you are participating.

5.  Bloomsbury ebooks offer (Beth is still working on it, but will go over details): Quotes from ProQuest on purchasing chunks of Bloomsbury and also from Bloomsbury.

The Bloomsbury direct offer is pricer per library for everything: back files up to a certain date. They provided a discount schedule based on how many institutions participate. The price per institution without a discount is about $900K per institution. The discount would range from 73 to 82% discount depending on how many libraries participate. This will be complicated by libraries not wanting to buy the entire collection. This includes what we have already purchased and there is probably room to negotiate this down because of previous spend.

ProQuest version: The collection would be split up by subject and further divided subcategories. It is priced for the 8 libraries currently in the DDA program; we can add libraries if desired and apply current DDA money. The cost is $198K for 8 libraries and we could pick and choose from the available packages. George wondered if the offer included what we have already purchased through the DDA program.

Beth will send out the offers she currently has. The next step is to provide feedback to her regarding pricing, content, and other terms.

CUB is very interested in the front list and would like to move forward quickly.

6.  Other short updates: Sage Premier renewal, Wiley, AIP, Oxford Journals

Sage: Beth has received pricing for new contract and has had a meeting with the rep. 3 options: 1) All access: 2% increase for 3 year renewal; the first year transfer title process still necessary. There is a lot of complexity with transfer titles. 2). All access to database model: first year transfer title costs are necessary, 2% increase; thereafter, years 2 and 3 at 3% but no transfer title reconciliation in years 2 and 3. 3) Fixed list: 1% annual increase for the next three years. You can go to a different fixed list, but pricing will change. You can also upgrade to all access. Let Beth know of if you want to renew with what you have, or if you want to change your subscription model and need pricing.

AIP: Options: Very high renewal cost because they add numerous items. Libraries may cross off unwanted items to reduce cost.

Beth is looking at other renewals in the pipeline and will update you as information becomes available.